CONTENTS

CHAPTER 1	REPRESENTING THE RICARDIAN MODEL WITH
The World of International Economics, 1	PRODUCTION-POSSIBILITIES FRONTIERS, 34
Introduction, 1	Production Possibilities—An Example, 34
THE NATURE OF MERCHANDISE TRADE, 3	Maximum Gains from Trade, 36
The Geographical Composition of Trade, 3	COMPARATIVE ADVANTAGE—SOME CONCLUDING
The Commodity Composition of Trade, 6	Observations, 37
U.S. International Trade, 7	Summary, 38
WORLD TRADE IN SERVICES, 9	CHAPTED
THE CHANGING DEGREE OF ECONOMIC INTERDEPENDENCE, 11	CHAPTER 4 Extensions and Tests of the Classical Model
Summary, 12	
Appendix, A General Reference List in International	of Trade, 40
Economics, 12	INTRODUCTION, 41
	Trade Complexities in the Real World, 41 THE CLASSICAL MODEL IN MONEY TERMS, 41
PART 1	Wage Rate Limits and Exchange Rate Limits, 42
	CONCEPT BOX 1: WAGE RATE LIMITS AND EXCHANGE RATE
9	LIMITS IN THE MONETIZED RICARDIAN FRAMEWORK, 44
THE CLASSICAL THEORY OF TRADE 15	MULTIPLE COMMODITIES, 45
	The Effect of Wage Rate Changes, 46
CHAPTER 2	
Early Trade Theories: Mercantilism and the Transition to the	The Effect of Exchange Rate Changes, 47 TRANSPORTATION COSTS, 48
Classical World of David Ricardo, 15	IN THE REAL WORLD: THE SIZE OF
Introduction, 16	TRANSPORTATION COSTS, 49
The Oracle in the 21st Century, 16	MULTIPLE COUNTRIES, 50
Mercantilism, 16	EVALUATING THE CLASSICAL MODEL, 51
The Mercantilist Economic System, 16	IN THE REAL WORLD: LABOR PRODUCTIVITY AND IMPORT
The Role of Government, 17	
Mercantilism and Domestic Economic Policy, 18	PENETRATION IN THE U.S. STEEL INDUSTRY, 54
IN THE REAL WORLD: MERCANTILISM IS STILL ALIVE 19	IN THE REAL WORLD: EXPORTING AND PRODUCTIVITY, 56
THE CHALLENGE TO MERCANTILISM BY EARLY	SUMMARY, 56
Classical Writers, 20	Appendix, The Dornbusch, Fischer, and Samuelson
David Hume—The Price-Specie-Flow Mechanism, 20	Model, 58
CONCEPT BOX 1: CAPSULE SUMMARY OF THE PRICE-	
Specie-Flow Mechanism, 20	PART 2
CONCEPT BOX 2: Concept Review—Price Elasticity and	0
Total Expenditures, 21	
Adam Smith and the Invisible Hand, 22	NEOCLASSICAL TRADE THEORY 62
TITANS OF INTERNATIONAL ECONOMICS:	A. I. D.
Adam Smith (1723–1790), 23	CHAPTER 5
Summary, 24	Introduction to Neoclassical Trade Theory: Tools to Be
CULA DETERMINE	Employed, 62
CHAPTER 3	Introduction, 63
The Classical World of David Ricardo and	THE THEORY OF CONSUMER BEHAVIOR, 63
Comparative Advantage, 26	Consumer Indifference Curves, 63
Introduction, 27	TITANS OF INTERNATIONAL ECONOMICS: FRANCIS YSIDRO
Some Common Myths, 27	EDGEWORTH (1845–1926), 64
ASSUMPTIONS OF THE BASIC RICARDIAN MODEL, 27	The Budget Constraint, 68
TITANS OF INTERNATIONAL ECONOMICS: DAVID RICARDO	Consumer Equilibrium, 69
(1772–1823), 28	PRODUCTION THEORY, 70
RICARDIAN COMPARATIVE ADVANTAGE, 28	Isoquants, 70
IN THE REAL WORLD: EXPORT CONCENTRATION OF SELECTED	IN THE REAL WORLD: CONSUMER EXPENDITURE PATTERNS IN
COUNTRIES, 31	THE UNITED STATES, 71
COMPARATIVE ADVANTAGE AND THE TOTAL GAINS	Isocost Lines, 73
FROM TRADE, 32	Producer Equilibrium, 75
Resource Constraints, 32	THE EDGEWORTH BOX DIAGRAM AND THE PRODUCTION-
Complete Specialization, 33	Possibilities Frontier, 75

CONTENTS xvii

The Edgeworth Box Diagram, 75	FACTOR ENDOWMENTS AND THE HECKSCHER-
The Production-Possibilities Frontier, 78	OHLIN THEOREM, 124
Summary, 82	Factor Abundance and Heckscher-Ohlin, 124
CHAPTER 6	Commodity Factor Intensity and Heckscher- Ohlin, 125
Gains from Trade in Neoclassical Theory, 84	IN THE REAL WORLD: RELATIVE FACTOR ENDOWMENTS IN
Introduction, 85	Selected Countries, 126
The Effects of Restrictions on U.S. Trade, 85	The Heckscher-Ohlin Theorem, 128
Autarky Equilibrium, 85	IN THE REAL WORLD: RELATIVE FACTOR
Introduction of International Trade, 87	INTERISTIES IN CANADA, 128
The Consumption and Production Gains	TITANS OF INTERNATIONAL ECONOMICS: Paul Antho
from Trade, 89	SAMUELSON (1915–2009), 132
Trade in the Partner Country, 91	Trade, Factor Prices, and Income Distribution 132
MINIMUM CONDITIONS FOR TRADE, 92	The Factor Price Equalization Theorem, 132
Trade between Countries with Identical PPFs, 92	
Trade between Countries with Identical Demand	The Stolper-Samuelson Theorem and Income Distribution Effects of Trade in the Heckscher-
Conditions, 93	
Conclusions, 95	Ohlin Model, 135
Some Important Assumptions in the Analysis, 95	Conclusions, 137
Costless Factor Mobility, 95	THEORETICAL QUALIFICATIONS TO HECKSCHER-
Full Employment of Factors of Production, 95	OHLIN, 137
The Indifference Curve Map Can Show	Demand Reversal, 137
Welfare Changes, 96	Factor-Intensity Reversal, 138
IN THE REAL WORLD: CHANGES IN INCOME DISTRIBUTION AND	Transportation Costs, 139
Welfare with Increased Trade, 97	Imperfect Competition, 141
Summary, 98	Immobile or Commodity-Specific Factors, 142
Appendix, "Actual" versus "Potential" Gains	IN THE REAL WORLD: MONOPOLY BEHAVIOR IN INTERNATIO
	TRADE, 144
from Trade, 99	Other Considerations, 147
	CONCEPT BOX 1: THE SPECIFIC-FACTORS MODEL AND THE
CHAPTER 7	REAL WAGE OF WORKERS, 147
Offer Curves and the Terms of Trade, 100	Summary, 149
Introduction, 101	No. of
Terms-of-Trade Shocks, 101	ዀ ,› CHAPTER 9
A Country's Offer Curve, 101	Empirical Tests of the Factor Endowments Approach, 150
CONCEPT BOX 1: THE TABULAR APPROACH TO DERIVING	Introduction, 151
AN OFFER CURVE, 104	Theories, Assumptions, and the Role of
Trading Equilibrium, 105	Empirical Work, 151
Shifts of Offer Curves, 107	THE LEONTIEF PARADOX, 151
CONCEPT BOX 2: Measurement of the Terms of Trade, 110	INITIAL EXPLANATIONS FOR THE LEONTIEF PARADOX, 152
ELASTICITY AND THE OFFER CURVE, 111	Demand Reversal, 152
IN THE REAL WORLD: TERMS OF TRADE FOR MAJOR GROUPS	Factor-Intensity Reversal, 153
OF COUNTRIES, 1973–2013, 112	IN THE REAL WORLD: TESTING FOR FACTOR-INTENSITY
OTHER CONCEPTS OF THE TERMS OF TRADE, 116	REVERSALS, 154
Income Terms of Trade, 116	U.S. Tariff Structure, 155
Single Factoral Terms of Trade, 116	Different Skill Levels of Labor, 155
IN THE REAL WORLD: INCOME TERMS OF	The Role of Natural Resources, 156
Trade of Major Groups of Countries, 1973–2013, 117	More Recent Tests of the Heckscher-Ohlin
Double Factoral Terms of Trade, 118	THEOREM, 157
Summary, 118	Factor Content Approach with Many Factors, 158
Appendix A, Derivation of Import-Demand Elasticity on an	Technology, Productivity, and "Home Bias", 161
Offer Curve, 119	IN THE REAL WORLD: HECKSCHER-OHLIN AND COMPARATI
Appendix B, Elasticity and Instability of Offer Curve	ADVANTAGE, 163
Equilibria, 120	HECKSCHER-OHLIN AND INCOME INEQUALITY, 164
-	IN THE REAL WORLD: Trade and Income Inequality
CHAPTED 0	IN A LESS DEVELOPED COUNTRY: THE CASE OF
CHAPTER 8 The Regis for Trades Factor Endowments and the	IN A LESS DEVELOPED COUNTRY: THE CASE OF MOZAMBIQUE, 168
The Basis for Trade: Factor Endowments and the	- '
Heckscher-Ohlin Model, 122	IN THE REAL WORLD: OUTSOURCING AND WAGE INEQUALITY, 170
INTRODUCTION, 123	
Do Labor Standards Affect Comparative Advantage? 123	Summary, 172

ADDITIONAL THEORIES AND EXTENSIONS 173

CHAPTER 10

Post-Heckscher-Ohlin Theories of Trade and Intra-Industry Trade, 173

INTRODUCTION, 174

A Trade Myth, 174

EARLY POST-HECKSCHER-OHLIN THEORIES OF TRADE, 174

The Imitation Lag Hypothesis, 174

The Product Cycle Theory, 175

The Linder Theory, 178

Economies of Scale, 181

More Recent Alternative Trade Theories, 182

The Krugman Model, 182

The Reciprocal Dumping Model, 185

Vertical Specialization-Based Trade, 186

IN THE REAL WORLD: NEW VENTURE

INTERNATIONALIZATION, 187

Firm-Focused Theories, 188

The Gravity Model, 188

The Melitz Model and Multiproduct Exporting, 189 Concluding Comments on Post-Heckscher-Ohlin

Trade Theories, 191

IN THE REAL WORLD: GEOGRAPHY AND TRADE, 192

INTRA-INDUSTRY TRADE, 193

Reasons for Intra-Industry Trade in a Product Category, 194

The Level of a Country's Intra-Industry Trade, 196

Appendix A, Economies of Scale, 198

Appendix B, Monopolistic Competition and Price

Elasticity of Demand in the Krugman Model, 200

Appendix C, Measurement of Intra-Industry Trade, 202

CHAPTER 11

Economic Growth and International Trade, 203

Introduction, 204

China—A Regional Growth Pole, 204

CLASSIFYING THE TRADE EFFECTS OF ECONOMIC GROWTH, 204

Trade Effects of Production Growth, 204 Trade Effects of Consumption Growth, 206

SOURCES OF GROWTH AND THE PRODUCTION-POSSIBILITIES

FRONTIER, 208

The Effects of Technological Change, 208

IN THE REAL WORLD: LABOR AND CAPITAL REQUIREMENTS PER Unit of Output, 209

IN THE REAL WORLD: "SPILLOVERS" AS A CONTRIBUTOR TO ECONOMIC GROWTH, 212

The Effects of Factor Growth, 212

FACTOR GROWTH, TRADE, AND WELFARE IN THE SMALL-COUNTRY CASE, 215

GROWTH, TRADE, AND WELFARE: THE LARGE-COUNTRY CASE, 216

CONCEPT BOX 1: LABOR FORCE GROWTH AND PER CAPITA INCOME, 217

CONCEPT BOX 2: ECONOMIC GROWTH AND THE OFFER CURVE. 219

GROWTH AND THE TERMS OF TRADE: A DEVELOPING-COUNTRY PERSPECTIVE, 221

IN THE REAL WORLD: TERMS OF TRADE OF BRAZIL, JORDAN, PAKISTAN, AND THAILAND, 1980-2014, 222 SUMMARY, 224

CHAPTER 12

International Factor Movements, 226

INTRODUCTION, 227

INTERNATIONAL CAPITAL MOVEMENTS THROUGH

FOREIGN DIRECT INVESTMENT AND MULTINATIONAL

CORPORATIONS, 227

Foreign Investors in China: "Good" or "Bad" from the Chinese Perspective? 227

Definitions, 229

Some Data on Foreign Direct Investment and Multinational Corporations, 229

Reasons for International Movement of Capital, 232

IN THE REAL WORLD: DETERMINANTS OF FOREIGN DIRECT INVESTMENT, 234

THE EFFECTS OF INTERNATIONAL CAPITAL MOVEMENTS 236 A Theoretical Framework for Analyzing International Capital Movements, 236

IN THE REAL WORLD: HOST-COUNTRY DETERMINANTS OF FOREIGN DIRECT INVESTMENT INFLOWS, 237

Potential Benefits and Costs of Foreign Direct Investment to a Host Country, 239

LABOR MOVEMENTS BETWEEN COUNTRIES, 242

Seasonal Workers in Germany, 242

Permanent Migration: A Greek in Germany, 243

IN THE REAL WORLD: MIGRATION FLOWS INTO THE UNITED STATES, 1986 AND 2013, 244

Economic Effects of Labor Movements, 245

Additional Considerations Pertaining to International Migration, 248

IN THE REAL WORLD: IMMIGRANT REMITTANCES, 249 Immigration and the United States-Recent

Perspectives, 252

IN THE REAL WORLD: IMMIGRATION AND TRADE, 253

IN THE REAL WORLD: IMMIGRATION INTO THE UNITED STATES AND THE BRAIN DRAIN FROM DEVELOPING COUNTRIES, 255 SUMMARY, 256

PART 4

TRADE POLICY 257

CHAPTER 13

The Instruments of Trade Policy, 257

INTRODUCTION, 258

In What Ways Can Governments Interfere with Trade?, 258 IMPORT TARIFFS, 259

Specific Tariffs, 259

CONTENTS

Ad Valorem Tariffs, 259

Other Features of Tariff Schedules, 259

IN THE REAL WORLD: U.S. TARIFF RATES, 261

IN THE REAL WORLD: THE U.S. GENERALIZED SYSTEM OF PREFERENCES, 263

Measurement of Tariffs, 265

IN THE REAL WORLD: NOMINAL AND EFFECTIVE

TARIFFS IN THE EUROPEAN UNION, 267

IN THE REAL WORLD: NOMINAL AND EFFECTIVE TARIFF RATES IN VIETNAM AND EGYPT, 268

EXPORT TAXES AND SUBSIDIES, 270

NONTARIFF BARRIERS TO FREE TRADE, 271

Import Quotas, 271

"Voluntary" Export Restraints (VERs), 271

Government Procurement Provisions, 271

Domestic Content Provisions, 272

European Border Taxes, 272

Administrative Classification, 273

Restrictions on Services Trade, 273

Trade-Related Investment Measures, 273

Additional Restrictions, 273

Additional Domestic Policies That Affect Trade, 274

IN THE REAL WORLD: IS IT A CAR? IS IT A TRUCK? 274

IN THE REAL WORLD: EXAMPLES OF CONTROL OVER TRADE, 275

IN THE REAL WORLD: THE EFFECT OF PROTECTION INSTRUMENTS ON DOMESTIC PRICES, 276 SUMMARY, 278

CHAPTER 14

The Impact of Trade Policies, 280

INTRODUCTION, 281

Gainers and Losers from Steel Tariffs, 281

TRADE RESTRICTIONS IN A PARTIAL EQUILIBRIUM SETTING: THE SMALL-COUNTRY CASE, 282

The Impact of an Import Tariff, 282

The Impact of an Import Quota and a Subsidy to Import-Competing Production, 285

The Impact of Export Policies, 288

IN THE REAL WORLD: REAL INCOME GAINS FROM TRADE LIBERALIZATION IN AGRICULTURE, 289

TRADE RESTRICTIONS IN A PARTIAL EQUILIBRIUM SETTING: THE LARGE-COUNTRY CASE, 291

Framework for Analysis, 291

The Impact of an Import Tariff, 294

The Impact of an Import Ouota, 297

The Impact of an Export Tax, 299

IN THE REAL WORLD: WELFARE COSTS OF U.S. IMPORT QUOTAS AND VERS. 301

The Impact of an Export Subsidy, 302 TRADE RESTRICTIONS IN A GENERAL EQUILIBRIUM SETTING, 303

Protection in the Small-Country Case, 303 IN THE REAL WORLD: WELFARE EFFECTS OF RESTRICTIVE RICE

POLICIES IN JAPAN, 304

Protection in the Large-Country Case, 306 OTHER EFFECTS OF PROTECTION, 309

IN THE REAL WORLD: DOMESTIC EFFECTS OF THE SUGAR QUOTA SYSTEM, 310

SUMMARY, 312

Appendix A, The Impact of Protection in a Market with Nonhomogeneous Goods, 313

Appendix B, The Impact of Trade Policy in the Large-Country Setting Using Export Supply and Import Demand Curves, 314

CHAPTER 15

Arguments for Interventionist Trade Policies, 320

Introduction, 321

Calls for Protection, 321

TRADE POLICY AS A PART OF BROADER SOCIAL POLICY

OBJECTIVES FOR A NATION, 321

Trade Taxes as a Source of Government Revenue, 322

National Defense Argument for a Tariff, 322 IN THE REAL WORLD: THE RELATIVE IMPORTANCE OF TRADE

TAXES AS A SOURCE OF GOVERNMENT REVENUE, 323

Tariff to Improve the Balance of Trade, 324

The Terms-of-Trade Argument for Protection, 325 Tariff to Reduce Aggregate Unemployment, 327

Tariff to Increase Employment in a Particular Industry, 328 IN THE REAL WORLD: INDUSTRY EMPLOYMENT EFFECTS OF

TRADE LIBERALIZATION, 328 IN THE REAL WORLD: COSTS OF PROTECTING INDUSTRY

EMPLOYMENT, 329 Tariff to Benefit a Scarce Factor of Production, 329

Fostering "National Pride" in Key Industries, 330 Differential Protection as a Component of a Foreign Policy/ Aid Package, 330

PROTECTION TO OFFSET MARKET IMPERFECTIONS, 331

The Presence of Externalities as an Argument for Protection, 331

Tariff to Extract Foreign Monopoly Profit, 333

The Use of an Export Tax to Redistribute Profit from a Domestic Monopolist, 334

PROTECTION AS A RESPONSE TO INTERNATIONAL POLICY

DISTORTIONS, 335 Tariff to Offset Foreign Dumping, 335

Tariff to Offset a Foreign Subsidy, 336

IN THE REAL WORLD: ANTIDUMPING ACTIONS IN THE UNITED STATES, 337

IN THE REAL WORLD: COUNTERVAILING DUTIES IN THE UNITED STATES, 339

MISCELLANEOUS, INVALID ARGUMENTS, 341

STRATEGIC TRADE POLICY: FOSTERING COMPARATIVE ADVANTAGE, 341

The Infant Industry Argument for Protection, 342 IN THE REAL WORLD: U.S. MOTORCYCLES—A SUCCESSFUL

INFANT INDUSTRY? 343 Economies of Scale in a Duopoly Framework, 344

Research and Development and Sales of a Home Firm, 347 Export Subsidy in Duopoly, 349

Strategic Government Interaction and World Welfare, 352

IN THE REAL WORLD: AIRBUS AND BOEING, 353 Concluding Observations on Strategic Trade Policy, 355

SUMMARY, 356

CHAPTER 16
Political Economy and U.S. Trade Policy, 359
Introduction, 360
Contrasting Vignettes on Trade Policy, 360
THE POLITICAL ECONOMY OF TRADE POLICY, 360
The Self-Interest Approach to Trade Policy, 361
IN THE REAL WORLD: WORLD ATTITUDES TOWARD FOREIGN
TRADE, 362
IN THE REAL WORLD: U.S. ATTITUDES TOWARD INTERNATIONAL
Trade, 363
The Social Objectives Approach, 364
IN THE REAL WORLD: POLITICS PUTS THE SQUEEZE ON

TOMATO IMPORTS, 365 A REVIEW OF U.S. TRADE POLICY AND MULTILATERAL NEGOTIATIONS, 366 Reciprocal Trade Agreements and Early GATT Rounds, 367 The Kennedy Round of Trade Negotiations, 367 The Tokyo Round of Trade Negotiations, 368 IN THE REAL WORLD: TRADE ADJUSTMENT ASSISTANCE AND ITS

The Uruguay Round of Trade Negotiations, 371 Trade Policy Issues after the Uruguay Round, 373

IN THE REAL WORLD: TARIFF REDUCTIONS RESULTING FROM THE URUGUAY ROUND, 374

IN THE REAL WORLD: NATIONAL SOVEREIGNTY AND THE WORLD TRADE ORGANIZATION, 377 The Doha Development Agenda, 377

Recent U.S. Actions, 380 CONCLUDING OBSERVATIONS ON TRADE POLICY, 384 The Conduct of Trade Policy, 384

SUMMARY, 385

CHAPTER 17

Economic Integration, 387

INTRODUCTION, 388 Promise and Problems of Integration, 388

Types of Economic Integration, 388

Free-Trade Area, 388

IMPLEMENTATION, 370

Customs Union, 389

Common Market, 389

Economic Union, 389

THE STATIC AND DYNAMIC EFFECTS OF ECONOMIC INTEGRATION, 389

Static Effects of Economic Integration, 389

IN THE REAL WORLD: ECONOMIC INTEGRATION UNITS, 391

IN THE REAL WORLD: TRADE CREATION AND TRADE

DIVERSION IN THE EARLY STAGES OF EUROPEAN ECONOMIC INTEGRATION, 392

General Conclusions on Trade Creation/Diversion, 396

CONCEPT BOX 1: TRADE DIVERSION IN GENERAL

EOUILIBRIUM, 396

Dynamic Effects of Economic Integration, 398 Summary of Economic Integration, 398

THE EUROPEAN UNION, 399

History and Structure, 399

IN THE REAL WORLD: THE EAST AFRICAN COMMUNITY, 400

Early Growth and Disappointments, 401 Completing the Internal Market, 401

U.S. ECONOMIC INTEGRATION AGREEMENTS, 403 NAFTA, 403

Effects of NAFTA, 405

IN THE REAL WORLD: NAFTA—MYTHS VS. FACTS, 408 Recent U.S. Integration Agreements, 409

OTHER MAJOR ECONOMIC INTEGRATION EFFORTS, 411

MERCOSUR, 411

FTAA, 411

Chilean Trade Agreements, 412

APEC, 412

Trans-Pacific Partnership, 412

IN THE REAL WORLD: ASIAN ECONOMIC INTERDEPENDENCE LEADS TO GREATER INTEGRATION, 413 Transatlantic Trade and Investment Partnership, 414

SUMMARY, 414

CHAPTER 18

International Trade and the Developing Countries, 416

INTRODUCTION, 417

Recovery in East Asia after Financial Crisis, 417 AN OVERVIEW OF THE DEVELOPING COUNTRIES. 417 THE ROLE OF TRADE IN FOSTERING ECONOMIC

DEVELOPMENT, 418

The Static Effects of Trade on Economic

Development, 419

The Dynamic Effects of Trade on Development, 420

Export Instability, 421

Potential Causes of Export Instability, 422 Long-Run Terms-of-Trade Deterioration, 423

TITANS OF INTERNATIONAL ECONOMICS: RAUL

Prebisch (1901–1986) and Hans Wolfgang Singer (1910-2006), 425

Empirical Evidence on Trade and Development, 427

TRADE POLICY AND THE DEVELOPING COUNTRIES, 429

Policies to Stabilize Export Prices or Earnings, 429 Problems with International Commodity

Agreements, 430

Suggested Policies to Combat a Long-Run Deterioration in the Terms of Trade, 430

IN THE REAL WORLD: MANAGING PRICE INSTABILITY, 431

IN THE REAL WORLD: THE LENGTH OF COMMODITY PRICE SHOCKS, 431

Inward-Looking versus Outward-Looking Trade Strategies, 434

IN THE REAL WORLD: EMERGING CONNECTIONS BETWEEN ASIA AND AFRICA, 437

THE EXTERNAL DEBT PROBLEM OF THE DEVELOPING

COUNTRIES, 438 Causes of the Developing Countries' Debt

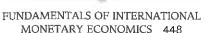
Problem, 439

Possible Solutions to the Debt Problem, 440

IN THE REAL WORLD: THE HIPC AND MDRI DEBT RELIEF INITIATIVES, 443

SUMMARY, 446

PART 5



CHAPTER 19

The Balance-of-Payments Accounts, 448

INTRODUCTION, 449

China's Trade Surpluses and Deficits, 449

CREDITS, DEBITS, AND SAMPLE ENTRIES IN BALANCE-OF-PAYMENTS ACCOUNTING, 450

ASSEMBLING A BALANCE-OF-PAYMENTS SUMMARY STATEMENT, 453

IN THE REAL WORLD: CURRENT ACCOUNT DEFICITS, 457

BALANCE-OF-PAYMENTS SUMMARY STATEMENT FOR THE UNITED

IN THE REAL WORLD: U.S. TRADE DEFICITS WITH CANADA. CHINA, JAPAN, AND MEXICO, 460

INTERNATIONAL INVESTMENT POSITION OF THE UNITED STATES, 463

IN THE REAL WORLD: TRENDS IN THE U.S. INTERNATIONAL INVESTMENT POSITION, 465

SUMMARY, 466

CHAPTER 20

The Foreign Exchange Market, 468

Introduction, 469

The Yen Also Rises (and Falls), 469

THE FOREIGN EXCHANGE RATE AND THE MARKET FOR

FOREIGN EXCHANGE, 469

Demand Side, 469

Supply Side, 470

The Market, 470

THE SPOT MARKET, 472

Principal Actors, 473

The Role of Arbitrage, 473

Different Measures of the Spot Rate, 474

IN THE REAL WORLD: NOMINAL AND REAL EXCHANGE RATES

OF THE U.S. DOLLAR, 477

THE FORWARD MARKET, 480

IN THE REAL WORLD: SPOT AND PPP EXCHANGE RATES, 482 CONCEPT BOX 1: CURRENCY FUTURES

OUOTATIONS, 486

THE LINK BETWEEN THE FOREIGN EXCHANGE MARKETS AND THE FINANCIAL MARKETS, 487

The Basis for International Financial Flows, 487

Covered Interest Parity and Financial Market Equilibrium, 490 Simultaneous Adjustment of the Foreign Exchange Markets

SUMMARY, 496

CHAPTER 21

International Financial Markets and Instruments: An Introduction, 498

and the Financial Markets, 493

Introduction, 499

Financial Globalization: A Recent Phenomenon? 499

INTERNATIONAL BANK LENDING, 499

THE INTERNATIONAL FINANCIAL MARKETS, 505 International Bond Market (Debt Securities) 505

IN THE REAL WORLD: INTEREST RATES ACROSS COUNTRIES, 508

International Stock Markets, 510

FINANCIAL LINKAGES AND EUROCURRENCY

Derivatives, 512

Basic International Financial Linkages: A Review, 513 International Financial Linkages and the Eurodollar Market, 514

IN THE REAL WORLD: U.S. DOMESTIC AND EURODOLLAR DEPOSIT AND LENDING RATES, 1989-2014, 516 Hedging Eurodollar Interest Rate Risk, 518

CONCEPT BOX 1: EURODOLLAR INTEREST RATE FUTURES MARKET QUOTATIONS, 523

THE CURRENT GLOBAL DERIVATIVES MARKET, 527 SUMMARY, 529

CHAPTER 22

The Monetary and Portfolio Balance Approaches to External Balance, 531

INTRODUCTION, 532

International Interdependence of Money, 532

THE MONETARY APPROACH TO THE BALANCE

OF PAYMENTS, 532

The Supply of Money, 533

The Demand for Money, 534

IN THE REAL WORLD: RELATIONSHIPS BETWEEN MONETARY CONCEPTS IN THE UNITED STATES, 535

Monetary Equilibrium and the Balance of Payments, 537

THE MONETARY APPROACH TO THE EXCHANGE RATE, 539 A Two-Country Framework, 540

THE PORTFOLIO BALANCE APPROACH TO THE BALANCE OF PAYMENTS AND THE EXCHANGE RATE, 542

Asset Demands, 542

Portfolio Balance, 544

Portfolio Adjustments, 545

EXCHANGE RATE OVERSHOOTING, 548

TITANS OF INTERNATIONAL ECONOMICS: RUDIGER DORNBUSCH (1942-2002), 549

SUMMARY, 555

Appendix, Examples of Empirical Work on the Monetary and Portfolio Balance Approaches, 556

CHAPTER 23

Price Adjustments and Balance-of-Payments Disequilibrium, 562

Introduction, 563

Price Adjustment: The Exchange Rate Ouestion, 563

THE PRICE ADJUSTMENT PROCESS AND THE CURRENT ACCOUNT UNDER A FLEXIBLE-RATE SYSTEM, 563

The Demand for Foreign Goods and Services and the Foreign Exchange Market, 564

Market Stability and the Price Adjustment Mechanism, 567

CONCEPT BOX 1: ELASTICITY OF IMPORT DEMAND AND THE SUPPLY CURVE OF FOREIGN EXCHANGE WHEN DEMAND IS LINEAR, 571

The Price Adjustment Process: Short Run versus Long Run, 574

IN THE REAL WORLD: ESTIMATES OF IMPORT AND EXPORT DEMAND ELASTICITIES, 575

IN THE REAL WORLD: ESTIMATES OF EXCHANGE RATE PASS-THROUGH. 577

IN THE REAL WORLD: JAPANESE EXPORT PRICING AND PASS-THROUGH IN THE 1990s. 578

IN THE REAL WORLD: U.S. AGRICULTURAL EXPORTS AND EXCHANGE RATE CHANGES, 582

THE PRICE ADJUSTMENT MECHANISM IN A FIXED

EXCHANGE RATE SYSTEM, 583

Gold Standard, 583

The Price Adjustment Mechanism and the Pegged Rate System, 585

SUMMARY, 586

Appendix, Derivation of the Marshall-Lerner Condition, 588

CHAPTER 24

National Income and the Current Account, 590

INTRODUCTION, 591

Does GDP Growth Cause Trade Deficits? 591

THE CURRENT ACCOUNT AND NATIONAL INCOME, 591

The Keynesian Income Model, 591

TITANS OF INTERNATIONAL ECONOMICS: JOHN MAYNARD KEYNES (1883–1946), 592

Determining the Equilibrium Level of National Income, 597

IN THE REAL WORLD: AVERAGE PROPENSITIES TO IMPORT, SELECTED COUNTRIES, 598

THE MULTIPLIER PROCESS, 603

The Autonomous Spending Multiplier, 603

IN THE REAL WORLD: MULTIPLIER ESTIMATES FOR INDIA, 605

The Current Account and the Multiplier, 606

IN THE REAL WORLD: THE GOVERNMENT SPENDING MULTIPLIER IN DEVELOPED AND DEVELOPING COUNTRIES, 607

Foreign Repercussions and the Multiplier Process, 608

IN THE REAL WORLD: HISTORICAL CORRELATION OVER TIME OF COUNTRIES' GDP, 610

AN OVERVIEW OF PRICE AND INCOME ADJUSTMENTS AND SIMULTANEOUS EXTERNAL AND INTERNAL BALANCE, 610

IN THE REAL WORLD: RECENT SYNCHRONIZATION OF GDP MOVEMENTS OF COUNTRIES, 611

SUMMARY, 613

Appendix A, The Multiplier When Taxes Depend on Income, 614

Appendix B, Derivation of the Multiplier with Foreign Repercussions, 616

PART 6

MACROECONOMIC POLICY IN THE OPEN ECONOMY 619

CHAPTER 25

Economic Policy in the Open Economy under Fixed Exchange Rates, 619

Introduction, 620

The Case of the Chinese Renminbi Yuan, 620
TITANS OF INTERNATIONAL ECONOMICS: ROBERT
A. MUNDELL (BORN 1932), 621

TARGETS, INSTRUMENTS, AND ECONOMIC POLICY IN A TWO-INSTRUMENT, TWO-TARGET MODEL, 621

GENERAL EQUILIBRIUM IN THE OPEN ECONOMY:

THE IS/LM/BP MODEL, 624

General Equilibrium in the Money Market: The *LM* Curve, 624

General Equilibrium in the Real Sector: The *IS* Curve, 628

Simultaneous Equilibrium in the Monetary and Real Sectors, 630

Equilibrium in the Balance of Payments: The *BP* Curve, 630

IN THE REAL WORLD: THE PRESENCE OF EXCHANGE CONTROLS IN THE CURRENT FINANCIAL SYSTEM, 635

Equilibrium in the Open Economy: The Simultaneous Use of the *LM*, *IS*, and *BP* Curves, 636

THE EFFECTS OF FISCAL POLICY UNDER FIXED EXCHANGE RATES, 639

THE EFFECTS OF MONETARY POLICY UNDER FIXED EXCHANGE RATES, 642

THE EFFECTS OF OFFICIAL CHANGES IN THE EXCHANGE RATE, 644

IN THE REAL WORLD: THE HISTORICAL RISE AND FALL OF A CURRENCY BOARD—THE CASE OF ARGENTINA, 646

SUMMARY, 648

Appendix, The Relationship between the Exchange Rate and Income in Equilibrium, 649

CHAPTER 26

Economic Policy in the Open Economy under Flexible Exchange Rates, 651

INTRODUCTION, 652

Movements to Flexible Rates, 652

THE EFFECTS OF FISCAL POLICY UNDER FLEXIBLE EXCHANGE RATES WITH DIFFERENT CAPITAL MOBILITY ASSUMPTIONS, 652

CONCEPT BOX 1: REAL AND FINANCIAL FACTORS THAT INFLUENCE THE BP CURVE, 654

THE EFFECTS OF MONETARY POLICY UNDER FLEXIBLE EXCHANGE RATES WITH DIFFERENT CAPITAL MOBILITY ASSUMPTIONS, 657

Policy Coordination under Flexible Exchange Rates, 659

THE EFFECTS OF EXOGENOUS SHOCKS IN THE IS/LM/BP MODEL WITH IMPERFECT MOBILITY OF CAPITAL, 661

IN THE REAL WORLD: COMMODITY PRICES AND U.S. REAL GDP, 1972–2014, 662

IN THE REAL WORLD: EUROPEAN INSTABILITY AND U.S. GDP, 666

IN THE REAL WORLD: POLICY FRICTIONS IN AN INTERDEPENDENT WORLD, 667

IN THE REAL WORLD: MACROECONOMIC POLICY COORDINATION: THE IMF, THE G-7/G-8, AND THE G-20, 669

SUMMARY, 670

Appendix, Policy Effects, Open-Economy Equilibrium, and the Exchange Rate under Flexible Rates, 671

CHAPTER 27

Prices and Output in the Open Economy: Aggregate Supply and Demand, 673

Introduction, 674

Crisis in Argentina, 674

AGGREGATE DEMAND AND SUPPLY IN THE CLOSED

ECONOMY, 675

Aggregate Demand in the Closed

Economy, 675

Aggregate Supply in the Closed

Economy, 676

Equilibrium in the Closed Economy, 680

IN THE REAL WORLD: U.S. ACTUAL AND NATURAL INCOME AND UNEMPLOYMENT, 681

AGGREGATE DEMAND AND SUPPLY IN THE OPEN

Economy, 682

Aggregate Demand in the Open Economy under Fixed Rates, 683

Aggregate Demand in the Open Economy under Flexible Rates, 684

THE NATURE OF ECONOMIC ADJUSTMENT AND MACROECONOMIC POLICY IN THE OPEN-ECONOMY AGGREGATE SUPPLY AND DEMAND FRAMEWORK, 685

Shifts in the Aggregate Demand Curve under Fixed and Flexible Rates, 685

The Effect of Monetary and Fiscal Policy on the Aggregate Demand Curve under Fixed and Flexible Rates, 686

Summary, 687

Monetary Policy in the Open Economy with Flexible Prices, 688

Currency Adjustments under Fixed Rates, 692

Fiscal Policy in the Open Economy with Flexible Prices, 692

Economic Policy and Supply Considerations, 693

IN THE REAL WORLD: ECONOMIC PROGRESS IN SUB-SAHARAN AFRICA, 695

EXTERNAL SHOCKS AND THE OPEN ECONOMY, 696

IN THE REAL WORLD: Inflation and Unemployment in the United States, 1970–2014, 697

SUMMARY, 700

PART 7

ISSUES IN WORLD MONETARY ARRANGEMENTS 701

CHAPTER 28

Fixed or Flexible Exchange Rates? 701

INTRODUCTION, 702

Exchange Rate Experiences, 702

CENTRAL ISSUES IN THE FIXED-FLEXIBLE EXCHANGE RATE DEBATE, 702

Do Fixed or Flexible Exchange Rates Provide for Greater "Discipline" on the Part of Policymakers? 702

Would Fixed or Flexible Exchange Rates Provide for Greater Growth in International Trade and Investment? 704

IN THE REAL WORLD: EXCHANGE RISK AND INTERNATIONAL TRADE, 705

Would Fixed or Flexible Exchange Rates Provide for Greater Efficiency in Resource Allocation? 706

Is Macroeconomic Policy More Effective in Influencing National Income under Fixed or Flexible Exchange Rates? 707

Will Destabilizing Speculation in Exchange Markets Be Greater under Fixed or Flexible Exchange Rates? 709

IN THE REAL WORLD: RESERVE HOLDINGS UNDER FIXED AND FLEXIBLE EXCHANGE RATES, 709

TITANS OF INTERNATIONAL ECONOMICS: MILTON FRIEDMAN (1912–2006), 713

Will Countries Be Better Protected from External Shocks hider a Fixed or a Flexible Exchange Rate System? 714

IN THE REAL WORLD: "Insulation" with Flexible RATES—THE CASE OF JAPAN, 715

CURRENCY BOARDS, 716

Advantages of a Currency Board, 716

IN THE REAL WORLD: CURRENCY BOARDS IN ESTONIA AND LITHUAMA, 717

Disadvantages of a Currency Board, 718

OPTIMUM CURRENCY AREAS, 719

IN THE REAL WORLD: THE EASTERN CARIBBEAN CURRENCY UNION AND OTHER MONETARY UNIONS, 721

Hybrid Systems Combining Fixed and Flexible Exchange Rates, 722

Wider Bands, 722

Crawling Pegs, 723

Managed Floating, 724
IN THE REAL WORLD: COLOMBIA'S EXPERIENCE WITH A

Crawling Peg, 725 Summary, 726

CHAPTER 29

The International Monetary System: Past, Present, and Future, 728

INTRODUCTION, 729

Monetary System Uncertainties, 729

XXIV CONTENTS

IN THE REAL WORLD: CONFIDENCE IN EXCHANGE RATES UNDER THE GOLD STANDARD, 730

IN THE REAL WORLD: FLEXIBLE EXCHANGE RATES IN POST— WORLD WAR I EUROPE: THE UNITED KINGDOM, FRANCE, AND NORWAY, 731

THE BRETTON WOODS SYSTEM, 732

The Goals of the IMF, 733

The Bretton Woods System in Retrospect, 736

GRADUAL EVOLUTION OF A NEW INTERNATIONAL MONETARY SYSTEM, 737

Early Disruptions, 737

Special Drawing Rights, 737

The Breaking of the Gold-Dollar Link and the Smithsonian Agreement, 738

The Jamaica Accords, 739

The European Monetary System, 740

Exchange Rate Fluctuations in Other Currencies in the 1990s and 2000s, 743

CURRENT EXCHANGE RATE ARRANGEMENTS, 745

EXPERIENCE UNDER THE CURRENT INTERNATIONAL MONETARY SYSTEM, 746

The Global Financial Crisis and the 2007–2009 Recession, 751

SUGGESTIONS FOR REFORM OF THE INTERNATIONAL MONETARY SYSTEM, 753

A Return to the Gold Standard, 753

A World Central Bank, 754

CONCEPT BOX 1: A WORLD CENTRAL BANK WITHIN

A THREE-CURRENCY MONETARY UNION, 755

The Target Zone Proposal, 756

Controls on Capital Flows, 758

Greater Stability and Coordination of Macroeconomic Policies across Countries, 759

IN THE REAL WORLD: THE EMERGENCE OF A NEW CURRENCY: BITCOIN, 760

International Monetary Arrangements and the Emerging/Developing Countries, 762

SUMMARY 763

References for Further Reading, 765 Index, 784

CHAPTER

THE WORLD OF INTERNATIONAL ECONOMICS

INTRODUCTION

Welcome to the study of international economics. No doubt you have become increasingly aware of the importance of international transactions in daily economic life. When people say that "the world is getting smaller every day," they are referring not only to the increased speed and ease of transportation and communications but also to the increased use of international markets to buy and sell goods, services, and financial assets. This is not a new phenomenon, of course: in ancient times international trade was important for the Egyptians, the Greeks, the Romans, the Phoenicians, and later for Spain, Portugal, Holland, and Britain. It can be said that all the great nations of the past that were influential world leaders were also important world traders. Nevertheless, the importance of international trade and finance to the economic health and overall standard of living of a country has never been as clear as it is today.

Signs of these international transactions are all around us. The clothes we wear come from production sources all over the world: the United States to the Pacific Rim to Europe to Central and South America. The automobiles

1